

CLARIFICATION N° 3

CEFTA SEED+ 2026-06

CEFTA TRACES NT Maintenance, Expansion and SPS Digital Systems Support

Request for clarifications received on 30 September 2026:

Question 1: Value of a mixed software, integration and hardware contract

A candidate has successfully completed a contract within the applicable five-year reference period for the implementation of an integrated digital platform. The contract includes, as part of one overall solution:

- development and implementation of the central software platform;
- system integration and data exchange;
- APIs and communication interfaces;
- authentication, role-based access control and security mechanisms;
- implementation and support services; and
- hardware, IoT devices, sensors and related field equipment required for operation of the integrated system.

The overall contract value exceeds EUR 1,450,000 and the software, integration and hardware components form part of a single integrated information-system implementation. For the purposes of Technical Capacity Criterion 1, may the total value of such a contract be considered when assessing compliance with the EUR 1,450,000 threshold? Alternatively, should the candidate consider only the portion of the contract value attributable specifically to software development, implementation, system integration, support and other services directly relevant to Criterion 1, excluding the value of hardware and equipment?

CEFTA Secretariat response:

For the purposes of Technical Capacity Criterion 1, an integrated contract including both information-system services and hardware/equipment may be considered. However, the EUR 1,450,000 threshold is intended to demonstrate experience of a scale and complexity relevant to the services covered by Criterion 1.

Accordingly, where hardware, IoT devices, sensors or other equipment represent a substantial part of the overall contract value, the total contract value should not automatically be considered for the purpose of meeting the EUR 1,450,000 threshold. In such cases, the candidate should indicate the value attributable to the development, implementation, system integration, support and/or optimisation of the information system and other services relevant to Criterion 1.

Hardware and equipment may be included in the relevant value only where they constitute an integral and ancillary part of the information-system implementation, rather than the predominant component of the contract.

The candidate should provide sufficient information to enable the Contracting Authority to assess the scope, relevant value and complexity of the referenced contract.

Question 2:

Our second question also concerns Technical Capacity Criterion 1 and Point 6 of the Standard Application Form, as well as the clarification already provided under Clarification No. 1, Question 2 – Value of services delivered under a single assignment.

Clarification No. 1 states that, for an ongoing contract, a tenderer may present the assignment as one reference and indicate the accumulated value of services delivered and received/paid for to date, including the individual work packages where applicable.

In a comparable situation, a candidate has implemented a complex national information system through consecutive contractual phases:

- an initial contract covering development, implementation, further enhancements and maintenance of the information system; followed by a separate subsequent contract covering continued maintenance, advancement, development of new functionalities, workflow modifications, reporting and further optimisation of the same information system for the same beneficiary institutions.

The second contract represents a direct continuation of the original system and concerns the same platform, users, business processes and system environment.

For the purposes of Technical Capacity Criterion 1 and the EUR 1,450,000 threshold, may these consecutive contractual phases be presented as one continuous information-system reference, with the accumulated eligible value of services satisfactorily delivered within the five-year reference period?

Or, where the continuation has been awarded under a separate procurement procedure and separate contract, must one individual contract independently have a value of at least EUR 1,450,000?

We would appreciate your clarification in order to ensure that the relevant experience is presented correctly in the Standard Application Form.

CEFTA Secretariat response:

Please note that two relevant contracts may be presented cumulatively, provided that their combined eligible value amounts to at least EUR 1,450,000, as specified in the corrigendum enclosed with the tender dossier.
