

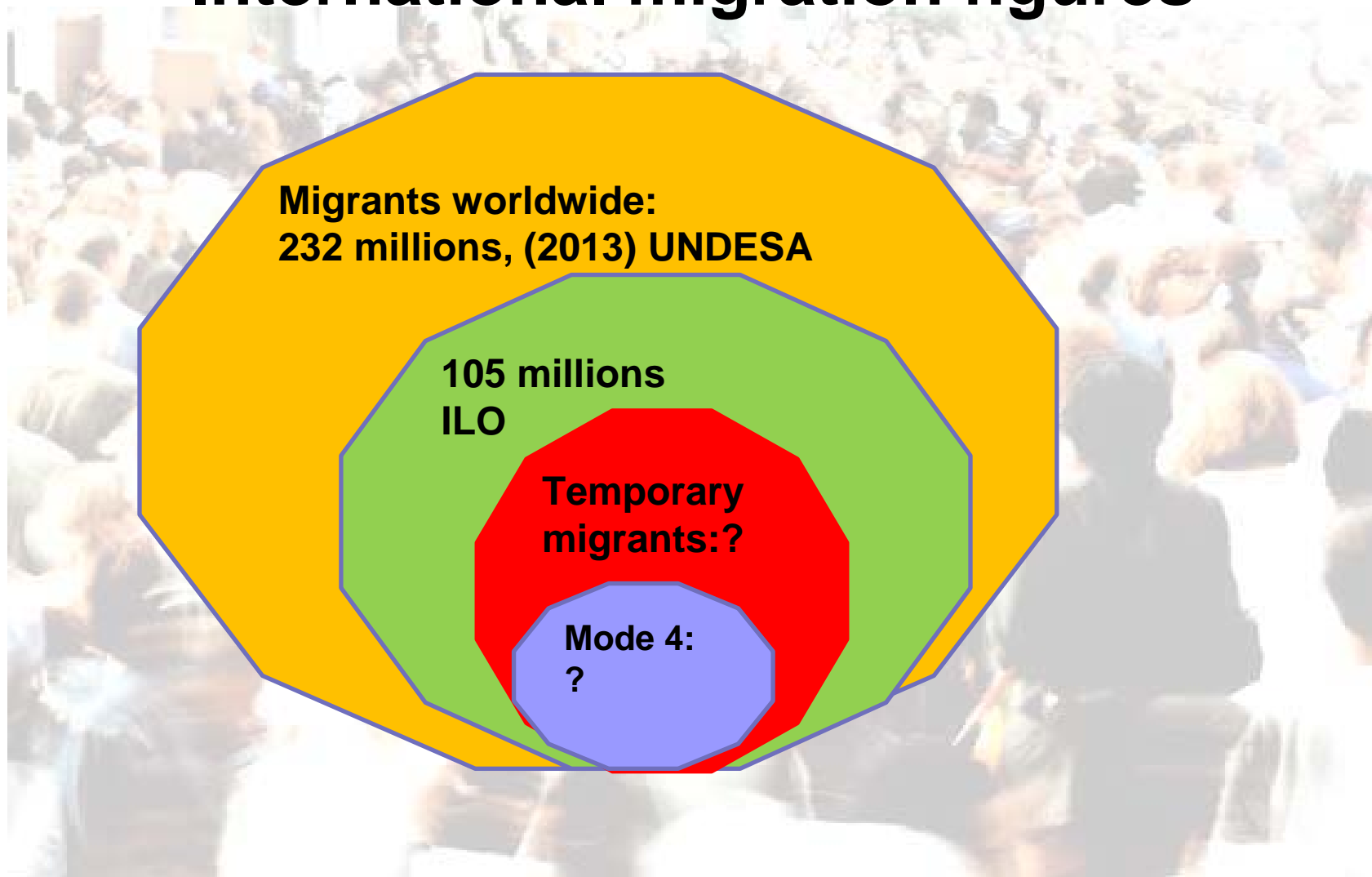
*Temporary labour mobility  
from trade and migration  
perspective –*  
**Managing Movement & Temporary  
Stay of Labour Migrants - Policy &  
Implementation - IOM**

**Dialogue on Regional Mobility of  
Professionals in CEFTA**

29 April 2014, Brussels

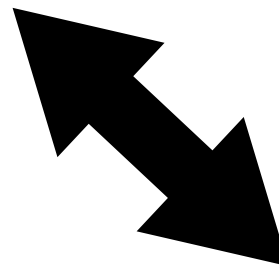
# **Why is IOM engaged in liberalization of trade in services?**

# International migration figures



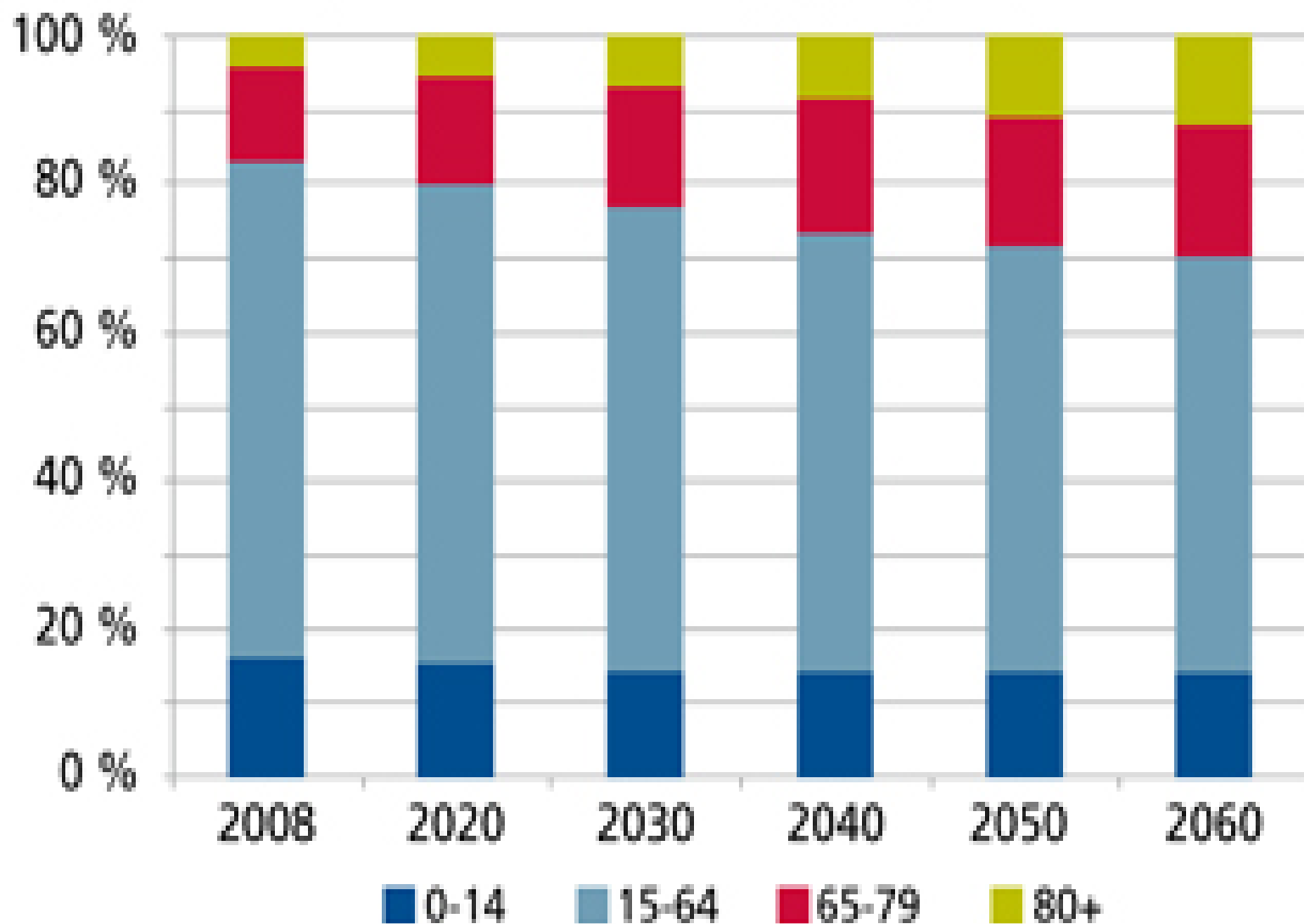
# Demographic Change

**Ageing populations  
and decrease in  
working age  
population** in most  
industrialized countries



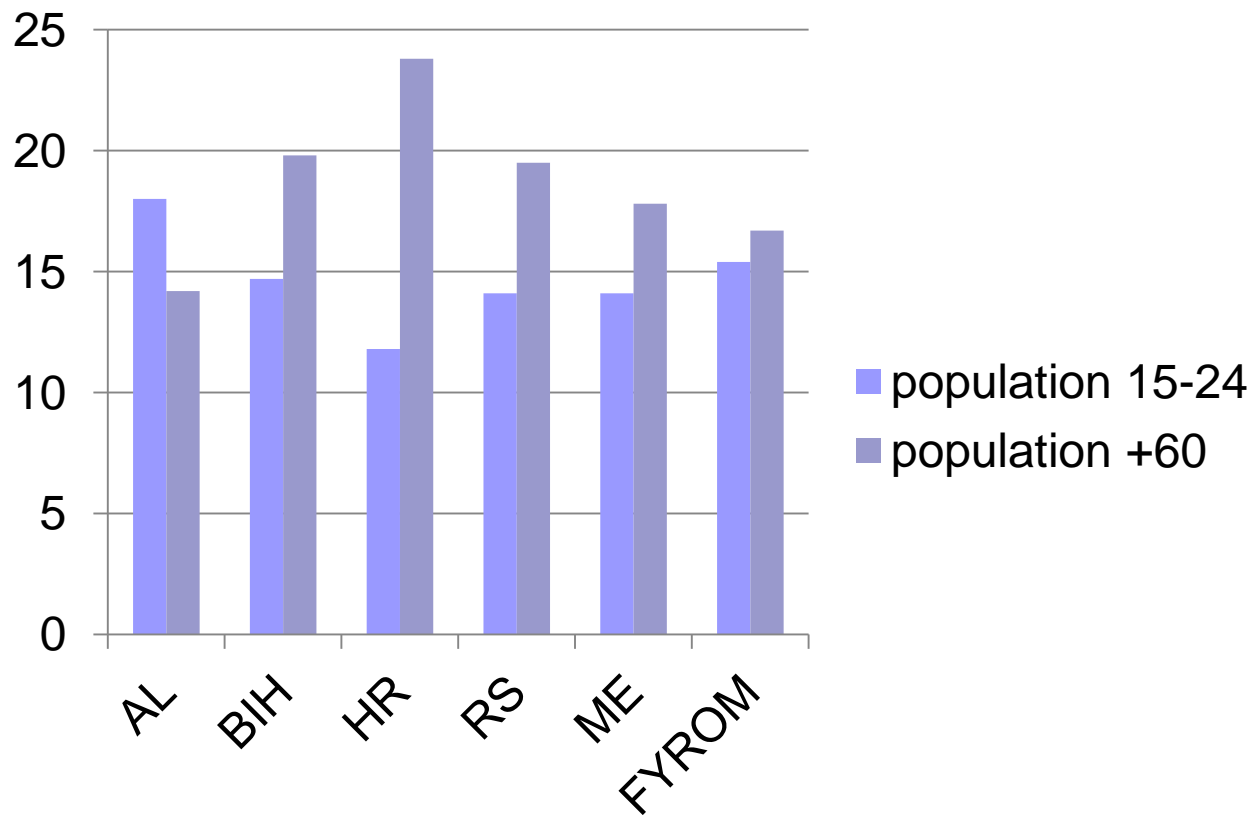
**Growing labour  
surplus** in many  
developing countries

## Population structure by age-groups, EU27



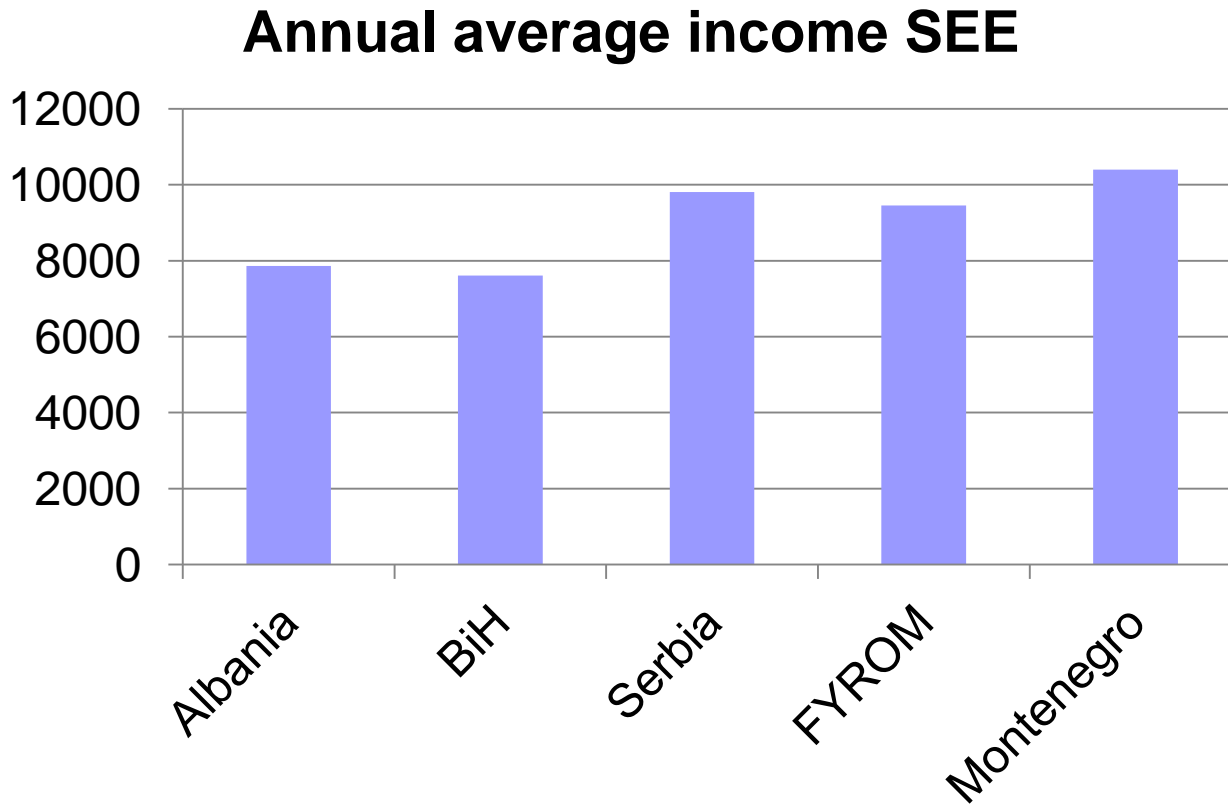
Source: EC, 2009 Ageing Report.

# Age brackets as % of total population in selected countries, 2010



Source: UNDESA, World Population Prospects 2012, presented by RO Vienna

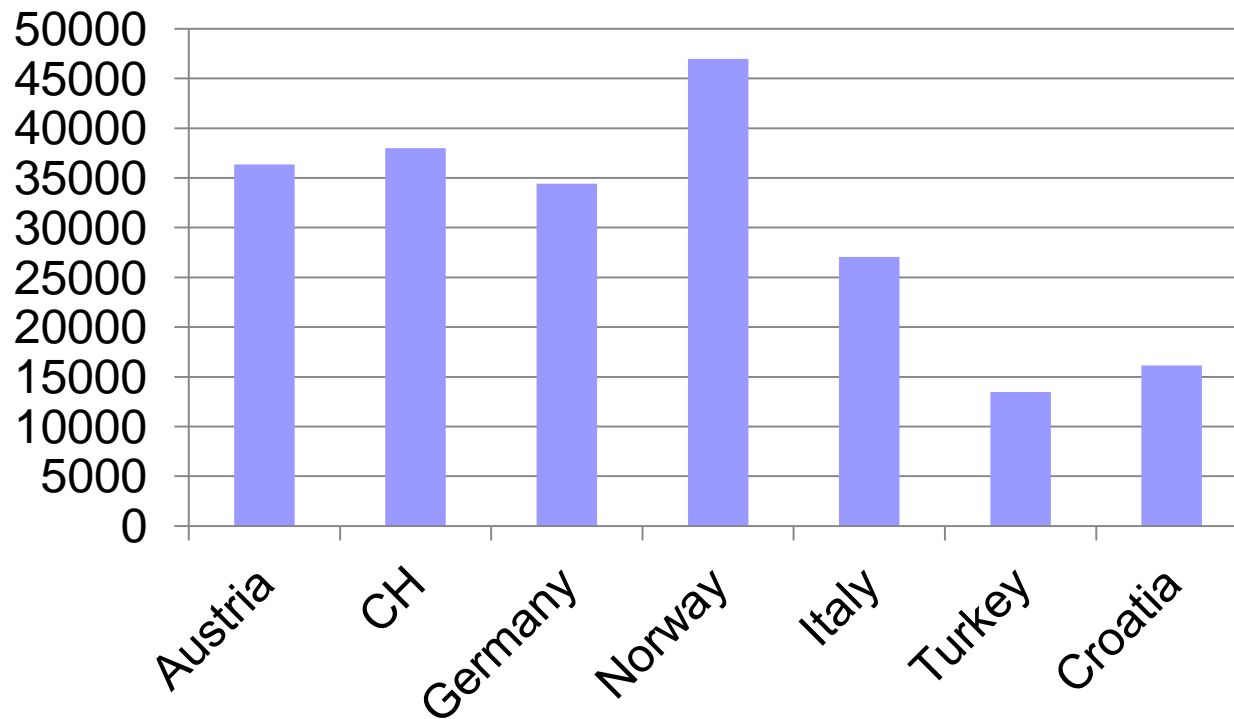
# Development disparities within the region



Source: UNDP, HDR 2013, GDP per capita (2005 PPP \$)

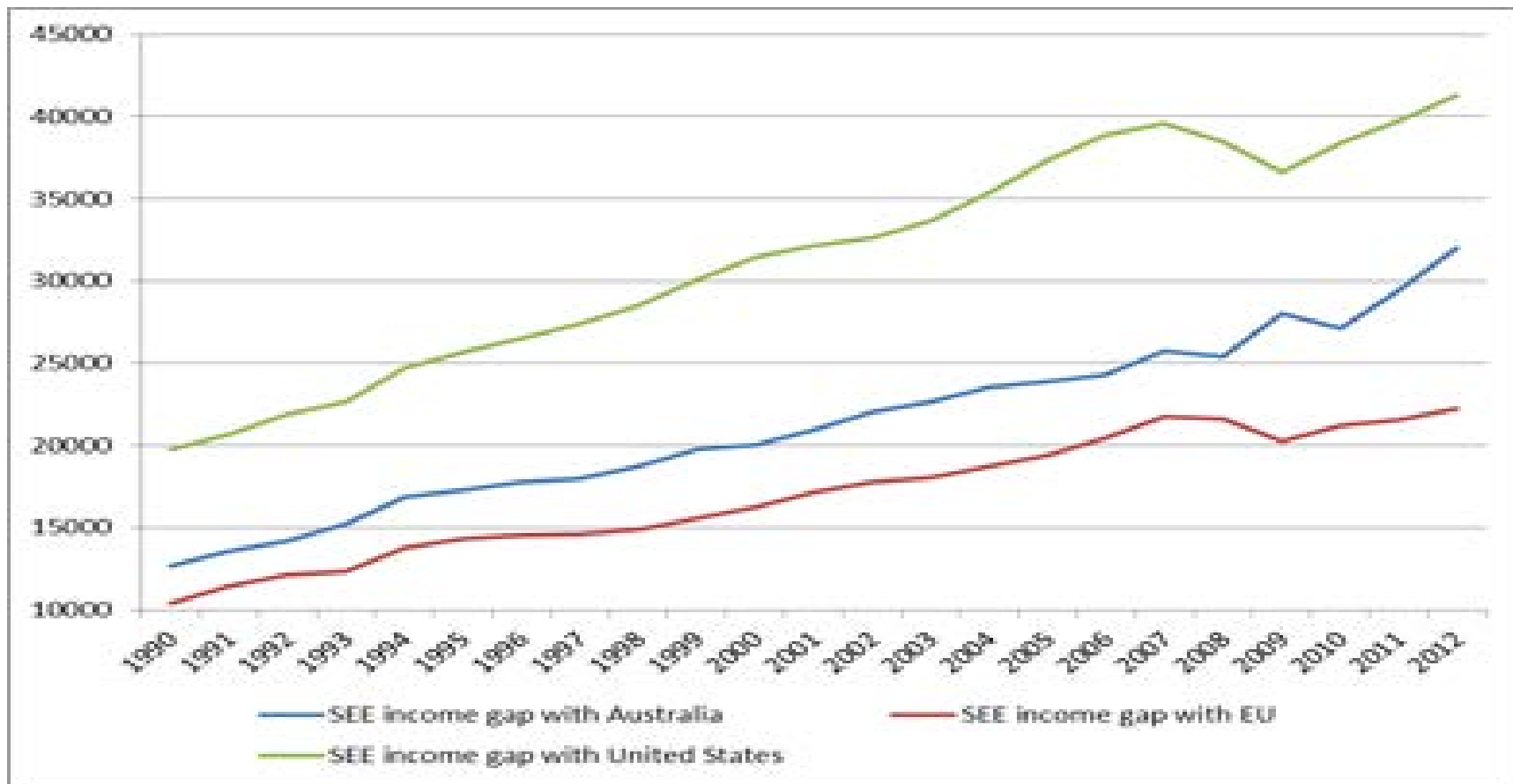
# Development disparities between SEE and EU

## Annual average income EU



Source: UNDP, HDR 2013, GDP per capita (2005 PPP \$)





**Income gap between the SEE region and Australia, EU and US,** calculated as difference between region average GNI per capita, PPP (current international \$), 1990 – 2012

*Source: World Bank, calculated and presented by RO Vienna*

**Yet there is no global legal framework governing the cross border movement of people -**

The only multilateral legal instrument of potential global applicability is a trade instrument!

# Economic prospects in SEE

## current account balance as a percentage of GDP

	00-09 (a)	2010	2011	2012	2013e	2014f	2015f	2016f
<b>Albania</b>								
GDP at market price (% annual growth)	4.9	3.8	3.1	1.6	1.3	2.1	3.0	3.0
Current account bal/GDP (%)	-8.6	-11.5	-13.0	-10.8	-8.2	-7.1	-6.3	-6.7
<b>Bosnia and Herzegovina</b>								
GDP at market price (% annual growth)	4.0	0.7	1.3	-1.1	0.8	2.0	3.5	3.5
Current account bal/GDP (%)	-13.3	-5.6	-8.8	-9.6	-7.5	-6.6	-6.3	-6.1
<b>Kosovo</b>								
GDP at market price (% annual growth)	5.8	3.9	5.0	2.7	3.0	4.0	4.2	4.2
Current account bal/GDP (%)	-7.3	-12.0	-13.8	-7.6	-10.7	-8.7	-8.3	-8.6

Source: WB, Global Economic prospects, EU and CA, 2014

# Economic prospects in SEE

## current account balance as a percentage of GDP

	00-09 (a)	2010	2011	2012	2013e	2014f	2015f	2016f
<b>Macedonia, FYR</b>								
GDP at market price (% annual growth)	2.3	2.9	2.8	-0.4	2.5	3.0	3.5	3.7
Current account bal/GDP (%)	-6.1	-2.1	-2.5	-3.1	-3.2	-4.5	-5.7	-6.1
<b>Montenegro</b>								
GDP at market price (% annual growth)	----	2.5	3.2	-2.5	1.8	2.5	2.7	2.9
Current account bal/GDP (%)	-11.4	-22.9	-17.7	-18.7	-14.7	-15.3	-15.1	-14.8
<b>Serbia</b>								
GDP at market price (% annual growth)	3.6	1.0	1.6	-1.7	2.0	1.0	2.2	2.5
Current account bal/GDP (%)	-9.7	-6.7	-9.2	-10.5	-6.0	-6.0	6.3	6.5

Source: WB, Global Economic prospects, EU and CA, 2014

# Trade in goods and services in SEE (% of GDP)

	00-09	2010	2011	2012
<b>Albania</b>				
Trade (% of GDP)	82	86	90	80
Trade in services (% of GDP)	40.4	38.7	39.1	33.9
<b>Bosnia and Herzegovina</b>				
Trade (% of GDP)	86	92	87	86
Trade in services (% of GDP)	15,4	15.1	14.5	13.8
<b>Kosovo</b>				
Trade (% of GDP)	69	77	77	71
Trade in services (% of GDP)	19.3	21.4	21.5	19.0

Source: WB, World Development Indicators, accessed in April 2014, presented by RO Vienna

# Trade in goods and services in SEE (% of GDP)

	2009	2010	2011	2012
<b>Macedonia, FYR</b>				
Trade (% of GDP)	100	112	129	129
Trade in services (% of GDP)	21.0	20.0	23.4	24.6
<b>Montenegro</b>				
Trade (% of GDP)	97	98	106	109
Trade in services (% of GDP)	36.6	36.6	38.3	38.0
<b>Serbia</b>				
Trade (% of GDP)	76	89	92	--
Trade in services (% of GDP)	17.3	19.1	19.0	20.7

# SEE 2020 strategy

## Overall targets:

- (i) Increase SEE average GDP per capita relative to the EU average: from 36.4% to 44% in 2020
- (ii) Boost total SEE trade in goods and services: from EUR 94.4 billion to 209.5 EUR billion in 2020
- (iii) Reduce SEE trade deficit: from -15.7% (the average in 2008-2010) to -12.3 % of GDP in 2020 (1 million new jobs to be created in the SEE region)

Pillars	Integrated growth	Smart growth	Sustainable growth	Inclusive growth
Pillar-specific targets	(iv) Increase SEE intra-regional trade in goods by more than 140% (v) Increase overall annual FDI inflows to the region by at least 160%	(vi) Increase GDP per person employed by 32% (vii) Add 300,000 highly qualified people to the workforce	(viii) Increase net enterprise creation (new businesses per year) from 30,107 to 33,760 (ix) Increase exports of goods & services per capita from the region from EUR 1,780 to EUR 4,250	(x) Increase in the overall employment rate, as a percentage of the 15+ population, from 39.5% to 44.4%

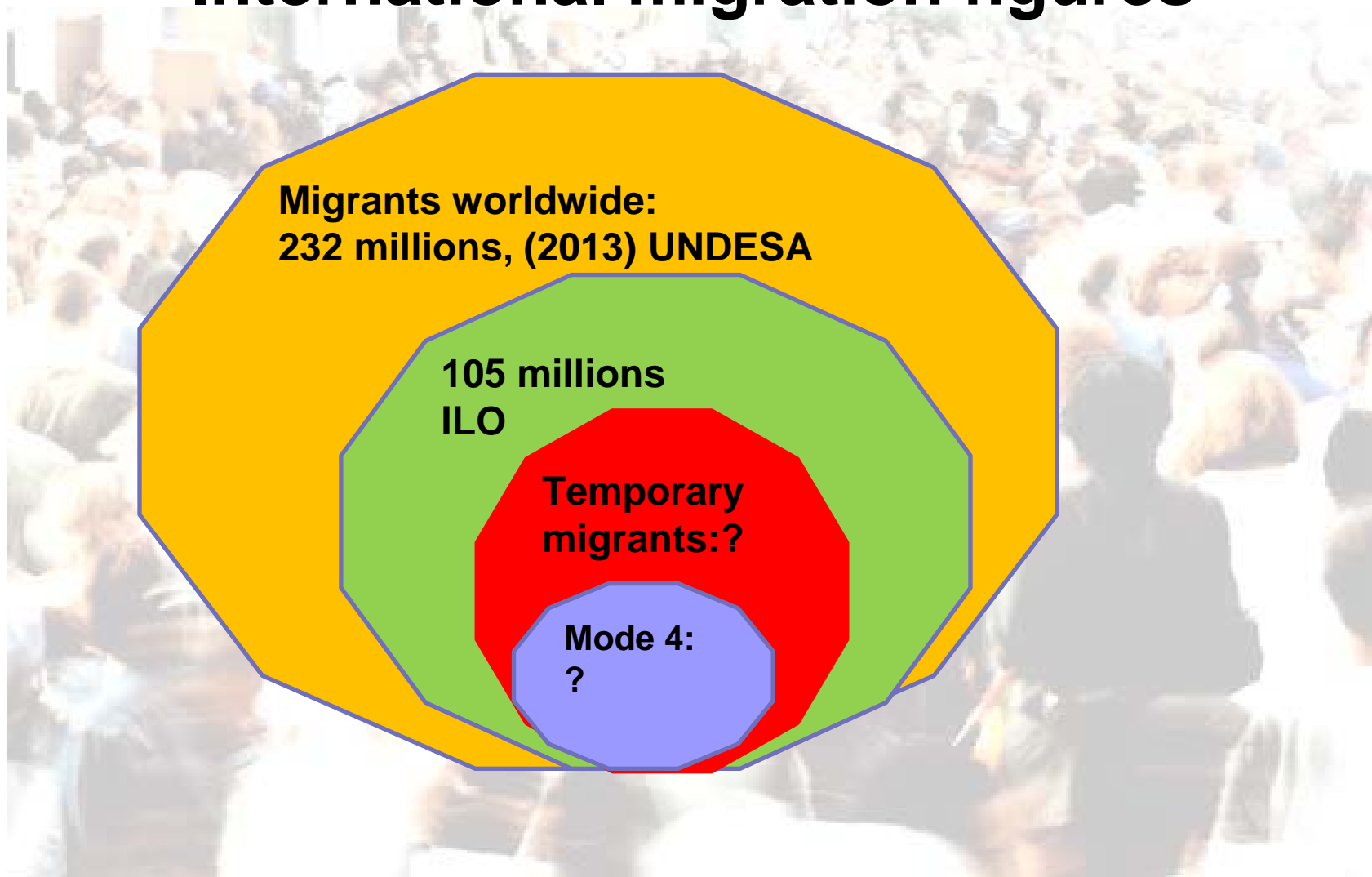


# GATS...

does not apply “to measures affecting natural persons seeking access to the employment market of a Member, nor shall apply to measures regarding citizenship, residence or employment on a permanent basis”  
WTO Council for Trade in Services, 1998

## **What does this mean for migration?**

# International migration figures



# Common agenda for trade and migration officials

- Annex of GATS should provide more clarity on terms used
- Statistical offices need to introduce a mode 4 category
- Introduce mode 4 concept of service providers at national level
- Complementary policies to manage mode 4 liberalization

# Common agenda for trade and migration officials – clearer definition of terms in GATS Annex

- Which persons are considered service suppliers?
- Is the service supply employment? Does it constitute “entering the labor market”?
- How long is “temporary”?

# Common agenda for trade and migration officials – trade law concepts need to be aligned with domestic immigration regulations

- Migration regulations need to be able to differentiate between visa, work permit or mode 4 service suppliers
- Statistics need to be able to capture mode 4 service suppliers as well

# Common agenda for trade and migration officials – concerns of migration regulators

- 1) Want to remain flexible to changing needs/priorities, while GATS is permanent, binding
- 2) Fear competition for local workforce if wage parity can not be ensured
- 3) Concerns about social, health, non trade related matters
- 4) Risk that temporary stay could turn into permanent stay
- 5) Concern of sending countries: brain drain and brain waste

# Common agenda for trade and migration officials – complementary measures

- 1) Incentives to turn brain drain into brain circulation
- 2) Measures to manage social and labor market impact of temporary foreign workers
- 3) Remittance management
- 4) Monitor employer obligations in sponsored entry programs
- 5) Need for international cooperation on Migration Management

# The Way forward

- Continued dialogue to build trust between migration and trade authorities
- Bridge conceptual and regulatory gaps between trade and migration by providing Mode 4 with an identity within domestic migration regulations
- GATS to clarify what is meant by terminology used and align it with domestic migration regulations
- Collect statistics on mode 4 service suppliers
- Two way set of commitments
- Draw lessons from domestic admin procedures in existing bilateral or regional migration agreements



# THANK YOU for your attention!

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